



WE ARE

GAME CHANGERS

2020 IMPACT REPORT



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THE “HIGHER” YOU GO IN AN ORGANIZATION, THE MORE HUMBLE YOU MUST BE.

JOSH HERREN

President/CEO, Yulista



Seeing someone live a life of genuine, humble servanthood catches people’s attention. It’s noticeable because it’s so rare in a world crowded with pretense and ego.

Humble servant leadership is powerful. It elevates people and has a lasting impact on those it serves. It’s unusual enough when an individual possesses humble servant leadership. Imagine what it could do for a company.

IT COULD BE A GAME CHANGER.



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WE HAVE TO LEAD THROUGH
HUMBLE SERVANT LEADERSHIP. THE
RESPONSIBILITY WE'RE GIVEN ISN'T
FOR THE GLORY OF OUR OWN GOOD...
BUT TO DO GOOD THINGS FOR OTHERS.

ANDY GIGNILLIAT

President, YAI and YIS

INTRODUCTION:

The world is full of productive and profitable companies. But, it's rare to encounter a world-class, modern industry leader that genuinely anchors itself in ancient values like loyalty, allegiance, hard work, and honor. These values, and others like it, are the lifeblood of Yulista.

We're leaders in our field. And leaders don't leave people behind. Leaders stand with people. Support them. **Serve them.** That's Yulista's mission. We're driven to innovate in order to preserve the things that really matter. **People.** Because people are the most important part of any worthwhile mission.

We're a family of engineers, kitting clerks and mechanics. We're village elders, summer interns, and school children with shiny new backpacks. We're veterans, moms, volunteers, executives... Alaskan and Appalachian...determined to remain loyal, unpretentious, and united.

You'll find us giving our all to discover solutions, meet elite standards for quality and act swiftly where needed. Because every day, peacekeepers and warfighters need support to survive, voyagers and explorers need solutions to help make the impossible... possible, and nations need partners to build bridges of goodwill where it's in short supply.

We're Yulista. And we're Game Changers.

WHO WE ARE:

WE ARE A CULTURAL COMMUNITY.

Our customers, coworkers, community and shareholders have different backgrounds, but share one mission. Put people first.

WE CARRY A LEGACY.

We embody Alaskan Interior values of community, teamwork, and hard work.

WE ARE A FAMILY.

Our entire company is an extension of our Shareholder community. When one wins, we all win.

WE ARE A TEAM.

Everything our partners, colleagues, and shareholders do is about serving others.

WE ARE HUMBLE.

In a competitive market, we're quiet leaders with an honest attitude, straightforward business acumen and a humble swagger.

HOW WE GET THINGS DONE:

-  WE'RE MISSION READY
-  WE'RE TACTICALLY ELITE
-  WE'RE FIERCELY LOYAL
-  WE'RE DEDICATED
-  WE'RE SOLUTIONS ORIENTED
-  WE WORK TOGETHER



OUR FAMILY OF COMPANIES:

Yulista Holding, LLC combines its experienced management team, highly skilled workforce, and substantial corporate and financial resources to support the Yulista family of companies.



AVIATION



GROUND



MISSILE



MARITIME



AEROSPACE



CORPORATE



BASE OPERATIONS



RANGE OPERATIONS

YULISTA AVIATION, INC.



YAI provides technical support services to a wide range of Government, DoD, and International customers through both Foreign Military and Direct Commercial Sales. These support services range from manufacturing to advanced integration and modification of aviation, ground, missile, and maritime systems.

Y-TECH SERVICES, INC.



Y-Tech Services, Inc. provides aviation integration and maintenance services, depot-level aircraft maintenance, maritime support, operational test article sustainment, and precision measurement and calibration services.

YULISTA INTEGRATED SOLUTIONS, LLC



YIS is focused on engineering, design, prototyping, developmental testing, certification, and production of advanced technology solutions and integration into various aviation, ground, maritime, and Special Operations Forces systems. YIS also has extensive experience with field support services and logistical support of commercial and military systems.

YULISTA TACTICAL SERVICES, LLC



YTS provides aircraft maintenance, training solutions, logistics, engineering, and system integration services to support government and commercial customers.

TUNISTA LOGISTICS SOLUTIONS, LLC



Founded in 2016, TLS received 8(a) certification in 2017. TLS was formed to expand Yulista's expertise in base and range operations, security and law enforcement services, as well as air traffic control and airfield management.

TUNISTA SERVICES, LLC



TSL provides logistics management, base and range operations, fuels, warehouse, and appliance repair services for government and commercial customers.

CHIULISTA SERVICES, INC.



CSI provides fuels management, base operations support, and logistics management support to government and armed forces customers.

YULISTA SUPPORT SERVICES, LLC



YSS provides operational test fleet sustainment and support services while offering low risk and high quality solutions. YSS was formed to expand Yulista's expertise in operational test article support, PMEL operations and management, and aviation systems sustainment.

YULISTA SOLUTIONS, LLC



YS, our newest 8(a) company, provides aviation, cybersecurity, operations, training, mission support and technical services to defense, intelligence, and special operations customers.

YULISTA SERVICES, LLC



YSL provides project management, engineering analyses, systems design, test, qualification, integration and reverse engineering, as well as rapid prototype development, and logistics in support of commercial and foreign military agencies or entities.

OUR 2020 MILESTONES:



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WHEN WE WORK TOGETHER,
WE WILL ACCOMPLISH WHATEVER
WE WANT TO ACCOMPLISH.

SCOTT MANIRE

General Manager, YAI

FEBRUARY

Yulista Tactical Services awarded FBI Roaming Guard Service – Direct Award.

Yulista Support Services awarded PMEL II Task Order 09 – Multi Location.

APRIL

Yulista Tactical Services, LLC and Yulista Technical Services Inc. awarded Kits, Recovery, Augmentation, Components and Engines (KRACEn) Multiple Award Contract (MAC) supporting the United States Navy.

JULY

Redstone Gateway Campus buildings; Kuskokwim 7500 (Fabrication/R&D) and Tundra 7600 (Warehouse) are fully operational.

AUGUST

Tunista Logistics Solutions awarded contract to install Electronic Communication Systems (ECS) throughout the 1.1 million-acre Barry M. Goldwater Range (BMGR).

SEPTEMBER

Yulista Support Services, LLC awarded Sea Fighter Recompete.

OCTOBER

Tunista Logistics Solutions, LLC awarded several new contracts (TSA, US AIR FORCE, US NAVY, and US AIR FORCE SPACE COMMAND).



**AND ONTO NEW GROWTH
AND OPPORTUNITIES!**

YULISTA
[YUL-ista]

A PLACE WITH A LOT OF PEOPLE



WHO WE SERVE:

The people we serve put their lives on the line every day. They're fiercely patriotic & deeply committed to family, freedom and country. They expect rapid response and total coverage and depend on us.

Our service to the DOD and multiple Government agencies supports building partnership initiatives with over two dozen countries.



HONORED TO SERVE:

US ARMY

US NAVY

US AIRFORCE

US MARINE CORPS

NATIONAL GUARD

COAST GUARD

US DEPARTMENT OF STATE

US DEPARTMENT OF JUSTICE

US DEPARTMENT OF DEFENSE

US DEPARTMENT OF JUSTICE

US HOMELAND SECURITY

NASA





WHAT WE DO:

AVIATION // GROUND MISSILE // MARITIME // AEROSPACE // CORPORATE BASE OPS // RANGE OPS

We back our nation in the defense, homeland security, and civilian sectors with mission-ready multifunctional teams:

- Engineering & Manufacturing
- Maintenance & Modifications
- Integrated Logistics
- Training Solutions

CUSTOMER DIVERSIFICATION:

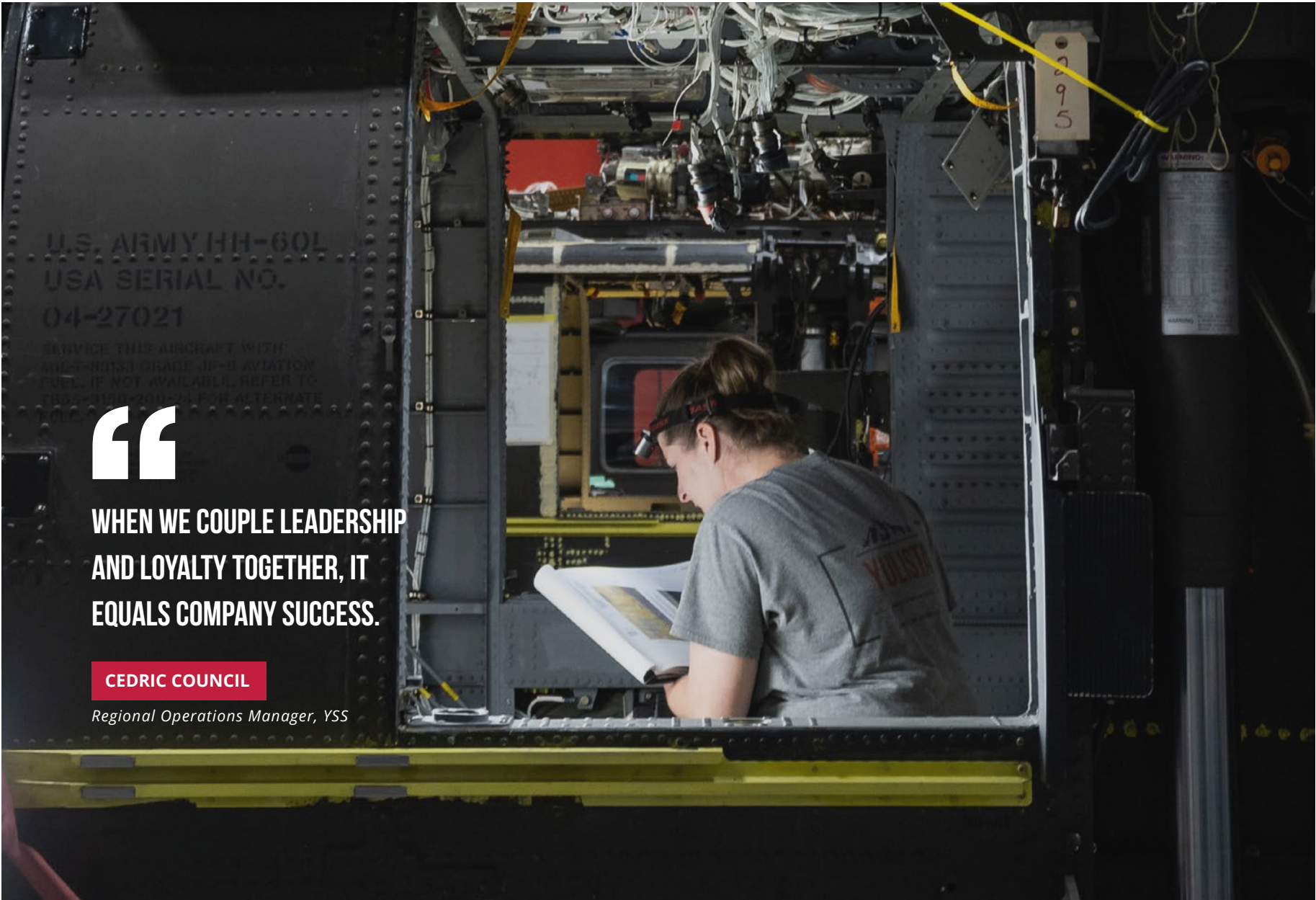
We continued making significant progress in diversifying our contract and project mix in 2020.

1. PIF \$213,350,587	2. ARMY \$61,165,472	3. AIR FORCE \$52,323,307	
	4. NASA \$50,902,091	5	6
5. OTHER \$13,440,601		7	8
6. NAVY \$12,727,122	7. COAST GUARD \$5,046,465	8. COMMERCIAL \$3,716,822	

PLATFORMS:

43 MODELS WITH MULTIPLE MDS
5,339 AIRCRAFT SERVICED

- | | | |
|------------|----------------|-------------|
| AC-130J | GULFSTREAM III | RQ-7 |
| AH-1 | GULFSTREAM V | SR-22 |
| AH-64 | HH-60 | SUPER GUPPY |
| B200 | HU-25A | T-6D |
| BELL 407 | KC-130 | T-38N |
| CESSNA 206 | LC-40 | TH-67 |
| C-5 | LUH-72 | UC-12B |
| C-12 | MI-17 | UC-35 |
| C-17 | MH-60T | UH-60 |
| C-26 | MH-65 | UV-18 |
| C-130 | MQ-8 | V-22 |
| CH-47 | OH-58 | VH-60 |
| CH-53 | P-3 | WB-57 |
| F-15 | RQ-4 | |



**WHEN WE COUPLE LEADERSHIP
AND LOYALTY TOGETHER, IT
EQUALS COMPANY SUCCESS.**

CEDRIC COUNCIL


Regional Operations Manager, YSS

OUR TEAM:

Behind and beyond our capabilities as a company are our people. We've gained some new team members in 2020 and celebrate those who've been supporting the mission with us for 15 years.

15-YEAR ANNIVERSARY SPOTLIGHT

TONY ANDERSON	JEFFREY LACEY
JESSICA BARNES	JEFFREY NIELSEN
CAROL BIRDSONG	JACK PASS
JEFFERY BURDEN	MARK SCHUELKE
PAMELA GIBSON	JERRY STEWART
JEFFREY JOHNSON	GWEN SUENAGA
SHARON KNIGHTEN	

	AK	AL	AZ	CA	DE	FL	GA	HI
MD	MI	MN	MS	MT	NC	ND	NE	NJ
NM	OH	PA	SC	SD	TX	VA	WA	WY

OVER 1800 EMPLOYEES IN 26 STATES

TOTAL NEW HIRES:

TLS:	YHL:	YS:
170	62	62
TSL:	YIS:	YSS:
195	803	169
Y-TECH:	YSL:	YTS:
125	35	214

**41.75% OF NEW HIRES
IN 2020 WERE VETERANS**

YULISTA CARES:

Our team-led community service initiative delivered 1220 backpacks and school supplies across the entire nation in 2020. Over 500 backpacks were sent to Shareholders in Kwethiuk and Napakiak. Each backpack was filled to the brim with children's school supplies.

For many families, this was a game changer.

The school principal was moved by the tears of families. "Frequently, the parents in these areas don't have work-from-home flexibility. They struggle to manage work and the kids' schooling from home."

Yulista CARES also championed backpack deliveries in Alabama and to new locations across Hawaii, New Jersey and Texas this year. With many families recently laid-off, the backpacks helped more than ever.



**THANK YOU YULISTA CARES!
OVER 1200 BACKPACKS
DONATED IN 2020**



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KNOWING THE IMPACT THAT THOSE
SUPPLIES MAKE IN THE LIVES OF THE
PARENTS, STUDENTS AND TEACHERS WHO
RECEIVE THEM IS TRULY SATISFYING.

MARY MUSE

Head of the Yulista CARES campaign

OUR CULTURE:

Twelve years after becoming our 49th state, our nation's president signed the Alaska Native Claims Settlement Act to help protect the sacred connection between native Alaskans and the unspoiled wilderness. Heartbreaking lessons learned from the past prompted preserving their bond with the land while also providing prospects like education, electricity and modern means of transportation. As the Calista Corporation was born in 1971, the span of

its untouched spaces and people revealed unique challenges. How could preservation and progress meet without one dominating the other? And how would Native Alaskans share in the prosperity and growth when the 58,000 square miles of land didn't even have one paved road to connect the 56 villages?

Calista Corporation is owned by over 33,000 Yup'ik, Cup'ik and Athabascan Shareholders with ancestral ties to southwest Alaska.



YUP'IK
[YOU-bik]

AUTHENTIC HUMAN BEING



“

OUR PROFITS TRULY GO BACK TO THE
SHAREHOLDERS IN THE VILLAGES,
TO THE PEOPLE IN GREAT NEED.
IT'S A SPECIAL MISSION.

RICHARD HARVILLE

Director of Business Operations, Yulista



ANC FACTS:

[ALASKA NATIVES CORPORATIONS]

- » Created by Congress for the benefit of Alaska Natives
- » Take the place of traditional tribal organizations
- » Largest private landowners in Alaska
- » 100% minority owned (Native American/Alaska Native)
- » Generate jobs and opportunities to Shareholders
- » Advance the social, cultural & economic welfare of Alaska Natives
- » Provide strong incentives for federal agencies to contract with ANCSA owned companies

EXPANSION AND GROWTH:

The Yulista team worked hard in 2020 to efficiently consolidate our Huntsville operations resources. By March 2021, the majority of our Huntsville operations will be at two campuses; the Redstone Gateway Campus located at Gate 9 of the Redstone Arsenal and the Aviation Center of Excellence at the Huntsville Executive Airport.

YULISTA REDSTONE GATEWAY CAMPUS

Yulista Redstone Gateway is now complete and fully operational. This campus positions us as the best company to support our customers on Redstone Arsenal and beyond.

KUSKOKWIM BUILDING 7500

R&D Manufacturing

Our integration and Fabrication building was completed in May 2020 and became fully-operational in June 2020. The facility is used for supporting ground systems integration and for supporting fabrication.

TUNDRA BUILDING 7600

Warehouse & Distribution

Our new warehouse came on-line in August 2020. The warehouse includes space for kitting operations.

YUKON BUILDING 8600

Yulista Headquarters

We opened our new headquarters in March 2021. This state-of-the-art building has 4 floors of modern work environments. Café Usgumaut (Café Us) will be available for food and beverages during business hours and a Conference Center can be reserved by area businesses.

AVIATION CENTER OF EXCELLENCE

M6 is the latest addition to the ACE. It contains a portable paint booth capable of accepting aircraft up to and including V-22 aircraft. The new ACE parking apron spans approximately 2.5 acres.



THROUGH OUR BELIEFS, OUR FAITH,
OUR SUPPORT OF EACH OTHER, OUR
TEAMWORK, WE CAN OVERCOME
ANYTHING. WE CAN BE GREAT.

DAN WRIGHT

Director of Programs, YIS





QUAYUMTA

[Qahn-GH-OU-you-det]

IN UNITY

TO TEAM YULISTA:

Thank you doesn't express how incredibly powerful, inspirational, and capable you are. Our teams on the East Coast, across the high plains, down to Hawaii, and up to Alaska came to work with a quiet and professional disposition and carried a very potent stick. Adversity did not shake the foundations of who we are or throw us off our commitment to each other, our customers, and shareholders.

Along the way, we lost dear friends and co-workers. We said goodbye to Robin Anderson, Matthew Short, Danny Lee, Michael McIntosh, Daniel Gonzales, and Jeffrey Patterson. Employees are mourning the loss of parents, aunts and uncles, and siblings. Even as I write this, the nation just lost a decorated war hero and the father of our EVP, Brian Tachias.

For those we lost, our hearts sing "O Captain! My Captain! Rise up – for you the flag is flung." We now carry on their memory eternal. In their honor, we salute to an unanswered roll call and now stand upon the shores they once did. We shall carry on their legacy with honor, dignity, kindness, and love.

2020 is a year none of us will forget. And still, again, we've hit record highs in revenue, profits, team members, and customer service.

As you look through the highlights in these pages, be proud of what you've accomplished. Stay humbled by the opportunity to serve such an incredible purpose. Hold gratitude for the customers that trust us to assist them in their missions.

You faced incredible adversity with resolve and focus. Like Teddy Roosevelt said when he was shot, "...it takes more than one bullet to kill a Bull Moose."

Thank you for holding the line, Team Yulista.

Gratefully,

JOSHUA D. HERREN

President/CEO, Yulista

YULISTA.COM

